

# Dealing services: order management and execution

Amundi Technology offers outsourced dealing solutions provided by Amundi Intermediation for all asset classes and geographies. Dealing experts are solely dedicated to deliver expertise, liquidity and execution performance with a deep market knowledge and a client centric approach.

## The **trusted** partner for processing orders



### FLOW COMMUNITY

The strength of the solution lies in its bargaining power, competitive execution prices and fees and in its global and local pool of counterparties.



### EXPERTISE

The dealers are senior professionals organized by asset classes and markets, fully dedicated to clients' best interest.



### CLIENT'S FAIR TREATMENT

The dealers ensure 100% fair treatment between clients, respect clients' order confidentiality with strict management of conflict of interest.



### TECHNOLOGY

The solution benefits from a state of the art platform, offering a wide range of digital tools, e.g. for reporting and monitoring (ALTO\* Dashboard Dealing).

### KEY DRIVERS

The move towards outsourced dealing is also the result of a broader trend among fund managers to seek an outsourced solution for a growing range of front-office processes and functions. Indeed, the impact of **rising technology costs** for trading infrastructure, **operational challenges** and **regulatory obligations** has increased fund managers' interest in outsourced dealing. Asset managers are also facing market complexity to **access to counterparties and liquidity** especially during major market events.

## Amundi Global Trading Operating Model & **key figures**

### 3 DEALING CENTERS

for a cross-asset and worldwide coverage and best execution.



**Paris:** Equities, ETF & fixed income Europe, listed & OTC derivatives, money market, stock lending and repos.



**Dublin:** Equities & Fixed Income Americas, Listed & OTC derivatives Americas, ETF Americas, Forex (spot, forwards, swaps).



**Singapore:** Equities & Fixed Income Asia, Listed & OTC derivatives Asia, ETF Asia.

**60+** dealers<sup>1</sup>

**3.5M** trades executed<sup>1</sup> in 2022

**250+** execution venues and counterparties<sup>1</sup>

**21/24h** and **5/7d**

### The transversal services

#### Best selection

Strong and rigorous selection process of counterparties based on quantitative and qualitative criteria, co-constructed with clients through a yearly selection committee.

#### Best execution

Demonstrated by asset classes and thanks to:

- Access to all liquidity pools and platforms ecosystem for execution
- Best execution strategy ensured by senior dealers on each of the asset classes and markets

#### Trade Processing

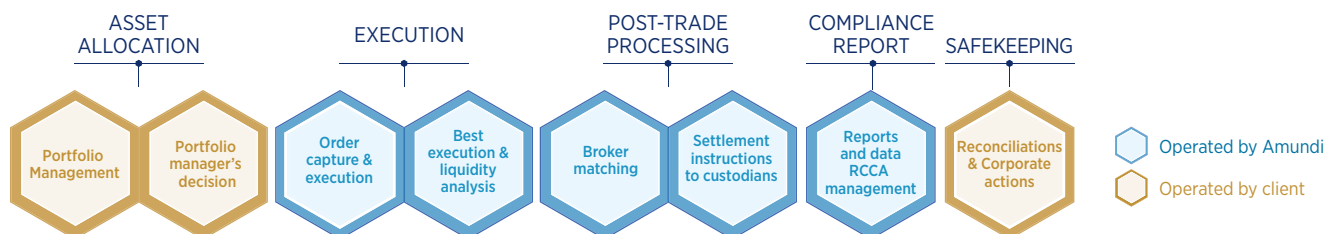
Post-trade for matching and settlement instructions to custodians fully embedded within the dealing solution.

#### Reporting

Operation and regulatory reporting on orders and transactions, including trading statistics, TCA reporting and RTS-28. RCCA management for research fees payment.



### Services scope



## Amundi Technology

Amundi Technology offers innovative technology and services to support clients reshaping their operating model. The solutions proposed aim to meet the needs of all savings and asset management actors: asset managers, asset owners, distributors, wealth managers and asset servicers. The technology platforms provide clients with adaptive solutions enabling them to focus on their core business.



#### ALTO\* INVESTMENT PLATFORM

A flexible Portfolio Management platform covering the entire Asset Management value chain.

\*ALTO: Amundi Leading Technologies & Operations

#### ALTO\* WEALTH & DISTRIBUTION PLATFORM

A modular core-to-digital platform for discretionary Portfolio Management and Advisory solutions.



#### Other Solutions

Employee Savings & Retirement Platform and Specialized solutions leveraging on Amundi Experience and know-how (e.g. dealing solutions, ESG).

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